



## Transportation and trade

### Expertise

- Financing, including private wealth
- Construction
- Contract negotiation and drafting
- Litigation
- Arbitration
- Casualty response
- Infrastructure
- Regulations
- Corporate

Our world leading transportation and trade practice offers a breadth of services to clients in the aviation, shipping, trade, rail and road sectors. Our clients include many of the world's largest airlines, airports, shipowners, shipyards, financiers, lessors, commodities traders and private sector rail operators and owning groups.

We work with a wide range of clients from the transportation and trade sector and advise on the following areas:

- Aviation
- Marine
- Trade
- Rail and Road

We can support clients throughout the full lifecycle, from financing and construction, through to operations and dispute resolution. Whether it's a complex matter affecting your entire business or a more routine matter, we have the knowledge and expertise through our international network to assist you.

"The overall service is excellent and the speed of responses most impressive."

"They are outstanding, they have an excellent ability to understand and deliver on our specific needs and they are proactive"

"The team were efficient and pragmatic in their approach."

**Chambers UK 2022**

## Our experience

### Deucalion Limited and CLSA Capital Partners

Advised on purchase and financing of two B787-800 aircraft on lease to Qatar Airways. The aircraft were purchased by a joint-venture vehicle set up by Deucalion Limited and CLSA Capital Partners.

### Landmark Commercial Court case - loss of onward sale contract

Acted in the landmark Commercial Court case of Pindell and BBAM v Air Asia concerning claims brought by lessor for the loss of an onward sale contract arising from the late redelivery of the aircraft.

### Hoegh Autoliners

Assisted Hoegh Autoliners on a series (up to a total of 12 new ships) of zero carbon Aurora class PCTC vessels, each able to carry up to 9,100 cars at a time. This innovative, market-leading deal showcases the firm's expertise in both decarbonisation and shipbuilding.

### FOSFA award

Representing a Turkish grains & oilseeds trader in relation to an appeal of a FOSFA award on jurisdiction with an underlying claim in excess of US\$ 28 million (we are also instructed on the underlying claim).

### Green financing

We advised J.P. Morgan Asset Management on the acquisition of 40 LNG-fuelled inland waterway innovative eco-type inland barges against charters with energy major Shell.

### Mercuria vs Citibank – commodity “repo” dispute

Acting for Mercuria in their successful defence of a headline-making US\$270 million claim, relating to “repo” deals affected by a major metals warehousing fraud in China.

### Transport for London – strategic advice on rail regulation including in relation to Crossrail

We work alongside TfL in considering its rail regulation strategy. In particular, we advise on all elements of the design of the regulatory and charging frameworks for Crossrail.

### Thameslink, Southern and Great Northern – competition filings

UK and EU competition issues are at the top of the agenda in the rail industry. We advise on competition filings in the UK and EU as well as competition strategy for a number of operators. We recently made successful filings in relation to the TSGN franchise at both EU and UK level.

## Contact us



### Kirsty MacHardy

Head of transportation and trade

T: +44 20 7809 2440

E: [kirsty.machardy@shlegal.com](mailto:kirsty.machardy@shlegal.com)



### Paul Phillips

Aviation

T: +44 20 7809 2302

E: [paul.phillips@shlegal.com](mailto:paul.phillips@shlegal.com)



### Saugata Mukherjee

Aviation

T: +65 6622 9695

E: [saugata.mukherjee@shlegal.com](mailto:saugata.mukherjee@shlegal.com)



### Emma Skakle

Commodities

T: +44 20 7809 2335

E: [emma.skakle@shlegal.com](mailto:emma.skakle@shlegal.com)



### Mark Lakin

Commodities

T: +971 4407 3920

E: [mark.lakin@shlegal.com](mailto:mark.lakin@shlegal.com)



### Darren Fodey

Rail

T: +44 20 7809 2388

E: [darren.fodey@shlegal.com](mailto:darren.fodey@shlegal.com)



### Ian Mace

Ship Finance

T: +44 20 7809 2653

E: [ian.mace@shlegal.com](mailto:ian.mace@shlegal.com)